

# SMART PROC 2017 Agenda

<b>November 30, 2017</b>	<b>SMART PROC Theme: Small Business Development</b>
<b>12:00 PM</b>	<b>Registration Opens</b>
<b>1:00-2:00 PM</b> Ballroom A	<p style="text-align: center;"><b>KEYNOTE KICKOFF of SMART PROC</b></p> <p>Strengthening the Mid-Atlantic Region for Tomorrow (SMART) Small Business Procurement Conference joins federal, state and local government leaders to discuss upcoming business growth opportunities in the region.</p> <p>Moderator: <b>Robert Carullo, Executive Director, SMART</b></p> <p><b>Welcome: The Honorable Jan Gardner, Frederick County Executive</b></p> <ul style="list-style-type: none"> <li>• <b>Ben Wu, Deputy Secretary, Maryland Department of Commerce</b></li> <li>• Administrator Linda McMahon, US Small Business Administration (Invited)</li> <li>• <b>Dr. James Galvin, Acting Director, Office of Small Business Programs, Department of Defense</b></li> <li>• <b>Colonel Scott Halter, Garrison Commander, Fort Detrick, Maryland</b></li> </ul>
<b>2:00 – 4:00 PM</b> Monocacy Room	<p style="text-align: center;"><b>Matchmaking Sessions</b></p> <p style="text-align: center;">Available on First Come First Serve basis</p>
<b>2:15-3:30 PM</b>	<p style="text-align: center;"><b>TRACK 1: Small Business Breakout Sessions</b></p>
<b>Session 1</b> Ballroom A	<p style="text-align: center;"><b>Teaming with Historically Black Colleges and Universities for Federal Opportunities: A Guide to Partnerships</b></p> <p>Tap into partnership opportunities between HBCU's, small businesses and federal agencies. Learn about new R&amp;D and mentor protégé agreements from panelists representing HBCU's in the 4-state region.</p> <p><b>Moderator: Jerome Maultsby, Assistant Director, Office of Small Business Programs, U.S. Army Medical Research and Materiel Command (USAMRMC)</b></p> <ul style="list-style-type: none"> <li>• <b>Ms. Annette Owens-Scarboro, Director, Small Business Office, National Institutes of Health (NIH)</b></li> <li>• <b>Dr. Anika Bissahoyo, Office of Research and Sponsored Programs, Bowie State University</b></li> <li>• Ms. Catherine Bolek, Director, Office of Sponsored Research and Programs, University of Maryland Eastern Shore (Invited)</li> <li>• Mr. Vincent Blackburn, Associate Controller/Manager, Grants and Contracts Office, Coppin State University (Invited)</li> <li>• <b>Dr. Victor McCrary, Vice President for Research and Economic Development, Morgan State University</b></li> <li>• <b>Delaware State University</b></li> <li>• <b>Dr. Charles Sutton, Director, Office of Research and Sponsored Programs, Lincoln University</b></li> </ul>
<b>Session 2</b> Ballroom B	<p style="text-align: center;"><b>Proposal Writing I: Small Business RFP Response from the Capture Process, Cross Walking the Proposal, &amp; Compliance – Best Practices to Avoid Common Mistakes</b></p> <p>Government contract officers and small business liaisons, alike, will benefit from this straight discussion on how a diminishing federal budget will affect your small business. Implementation of best practices starts with business development, capture management, shredding proposals, gap identification, compliance, pricing and responding to the requirement. Responses to federal and state RFPs from a small business standpoint face many challenges. Business leaders will identify such challenges, provide information on best practices to expand across your business, and address ways to avoid common pitfalls during your bid/no-bid decision making process.</p> <p><b>Moderator: JoAnn Brown, Manager, Contracts/Subcontracts, Ology Bioservices, Inc.</b></p> <ul style="list-style-type: none"> <li>• <b>Dr. Frank Greco, Greco Research Engineering Company</b></li> <li>• <b>Greg McCarthy, CEO, AOC Key Solutions</b></li> <li>• <b>Ken Allen, National Contract Management Association (NCMA)</b></li> </ul>

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<p><b>Session 3</b> Ballroom C/D</p>	<p align="center"><b>Identifying, Marketing and Shaping Your Business Pipeline</b></p> <p>The SBA and Maryland PTAC are vital resources for small businesses to successfully compete in the government marketplace.</p> <p><b>Moderator: Gloria Berthold Larkin, CEO, TARGET.GOV</b></p> <ul style="list-style-type: none"> <li>• <b>Mary Lee Kolich, Government Contract Counselor, Maryland Procurement Technical Assistance Center</b></li> <li>• <b>Valerie Robinson, Business Opportunity Specialist, Small Business Administration, Baltimore District Office</b></li> <li>• <b>Tom Johnson, Set-Aside Alert</b></li> <li>• <b>James Bratten, CEO and President, EZGOVOPPS</b></li> </ul>
<p><b>Session 4</b> Ballroom E/F</p>	<p align="center"><b>SMART Working Groups Discussion for Small Business</b></p> <p>Strengthening the Mid-Atlantic Region for Tomorrow (SMART) is more than SMART PROC. Come join this session to share the SMART focus groups and get plugged in to regional, national and international S&amp;T initiatives</p> <p><b>Moderator: Robert Carullo, Executive Director, SMART</b></p> <ul style="list-style-type: none"> <li>• <b>Infrastructure (A Joint Group Priority Program): Robert Carullo, Executive Director, SMART</b></li> <li>• <b>Advanced Manufacturing: Mike Galiazzo, President, Regional Manufacturing Institute of Maryland</b></li> <li>• <b>STEM (Science Technology Engineering Math) Education/Workforce Development: Tony Fowler, Education Chair, SMART</b></li> <li>• <b>Economic Development: Rob Mazzuca, COO, Green Labs Financial</b></li> <li>• <b>Veterans Affairs: Mike Ferraro, Chief Door Opener &amp; Founder, Bridging The Gap</b></li> <li>• <b>Information Technology (IT) / Modeling &amp; Simulation: John Lacontora, President, Mid-Atlantic Institute for Modeling &amp; Analysis</b></li> <li>• <b>Health Care IT: Dr. Moulick, CEO, Globe Healer</b></li> <li>• <b>Agriculture / Food Technology: Kevin Doyle, CEO, Envista Farms</b></li> <li>• <b>Homeland Security / Cyber: Andrew Brenner, Business Development,</b></li> <li>• <b>Defense / Acquisition Reform: Bill Leach, Air Launch &amp; Recovery S&amp;T Director, Naval Air Systems Command</b></li> </ul>
<p><b>3:45-5:00PM</b></p>	<p align="center"><b>TRACK 2 Small Business Breakout Sessions</b></p>
<p><b>Session 5</b> Ballroom A</p>	<p align="center"><b>Proposal Writing II: Government Review of Proposals, Management, Compliance and Technical Review: Understanding the Government Perspective</b></p> <p>Contracting Officers from various government entities explain the complexity of RFPs, and the likelihood of your proposal being derailed by overlooking administrative and/or technical requirements.</p> <p><b>Moderator: Phil Jaurigue, President and CEO, Sabre Systems, Inc.. SMART Board Chairman</b></p> <ul style="list-style-type: none"> <li>• <b>Pete Hunter, Associate Director, Office of Small Business Programs, Army Medical Command (MEDCOM)</b></li> <li>• <b>Kelly Green, Contracting Officer, US Army Medical Research Acquisition Activity (USAMRAA)</b></li> <li>• <b>Amy Brown, Senior Acquisition Management Liaison Officer, US Army Medical Materiel Development Activity (USAMMDA)</b></li> <li>• <b>James Chestnut, Director, Acquisitions Division, Office of Inspector General, Health and Human Services</b></li> <li>• <b>John Murray, NAWCAD Pax SB Professional</b></li> </ul>
<p><b>Session 6</b> Ballroom B</p>	<p align="center"><b>Traditional and Non-Traditional Funding Options for Small Business</b></p> <p>Industry experts discuss funding opportunities, and requirements related to the various programs. Panelists from traditional and non-traditional institutions will discuss ways to finance your business.</p> <p><b>Moderator &amp; Panelist: Richard Lewis, FEC Ltd.</b></p>

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	<ul style="list-style-type: none"> <li>• <b>James Edmonds, PNC</b></li> <li>• <b>Harry Weetenkamp, SVP &amp; Chief Lending Officer, Frederick County Bank</b></li> <li>• <b>Gaye Boyette, Manufacturers &amp; Traders Trust (M&amp;T Bank)</b></li> <li>• <b>Besu Feleke, Navy Federal Credit Union</b></li> </ul>
<b>Session 7</b> Ballroom C/D	<p align="center"><b>SBIR/STTR: Attracting Non-Dilutive Funding for Small Business</b></p> <p>Can your small business achieve mission goals for the Federal Government through disruptive innovation? Together, the Federal Small Business Innovation Research (SBIR) and the Small Business Technology Transfer (STTR) programs fund \$2.5M in projects each year, as “America’s Seed Fund.”. Health technology and life sciences firms can access non-dilutive funding through several agencies and components. This panel will include experts from the SBIR/STTR Programs of the National Institutes of Health (NIH), the Department of Defense (DoD), and USAMRMC (U.S. Army medical topics and the Defense Health Agency), as well as a representative from the Maryland Technology Development Corporation (TEDCO). Panelists will walk you through key agency mission areas, important differences between the programs, and how to locate the right funding opportunity for your small business.</p> <p><b>Moderator: Darryl Sampey, CEO, BioFactura, Inc.</b></p> <ul style="list-style-type: none"> <li>• <b>John “JP” Kim, Director, SBIR/STTR Program Manager, National Institutes of Health</b></li> <li>• <b>David Sikora, Acting Director, Program Administration, Department of Defense SBIR/STTR</b></li> <li>• <b>Mark Flohr, Director, Defense Threat Reduction Agency (DTRA) SBIR (Invited)</b></li> <li>• <b>J.R. Myers, SBIR Project Manager, USAMRMC (U.S. Army Medical and Defense Health Agency SBIR/STTR topics)</b></li> <li>• <b>Ron Kaese, Director, Federal Programs, Maryland Technology Development Corporation (TEDCO)</b></li> <li>• <b>Barry Bonage, Executive Director, Maryland/Israel Development Center</b></li> </ul>
<b>Session 8</b> Ballroom E/F	<p align="center"><b>SMART International Projects for Business Partnerships</b></p> <p>SMART is more than just SMART PROC. SMART International Focus Group will discuss ground level international business development opportunities for your small business and other working groups. Join international Embassy leaders discuss a new project for US/Curaçao partnership, India and Italy Partnerships.</p> <p><b>Moderator: Robert Carullo, Executive Director, SMART</b></p> <ul style="list-style-type: none"> <li>• <b>Ian MacDonald, President, Curaçao-Multi Commodities Centre (CMCC) International Project</b></li> <li>• <b>Prime Minister of Curaçao Eugene Rhuggenaath (Invited)</b></li> <li>• <b>Curaçao Trade Minister Dr. Steve Martina</b></li> <li>• <b>Dr. Daniel Johnson, Bahamas LEAP</b></li> </ul>
<b>5:00-8:00PM</b> Casey’s Grill	<p align="center"><b>Business, Banter &amp; Beer Networking Reception &amp; Silent Auction</b></p> <p align="center"><i>Join for Networking and support the Silent Auction to benefit Veterans affected by Recent Hurricanes</i></p>

# SMART PROC 2017 Agenda

December 1, 2017	<b>SMART PROC Theme: Federal and State Opportunities for Small Business</b>
7:00 - 8:00AM	<b>Registration and Breakfast</b> <i>Sponsored by TBD</i>
8:00-9:15AM Ballroom A & B	<p style="text-align: center;"><b>KEYNOTE Session</b></p> <p>SMART brings together experienced leaders, with over 100 years of combined budget and military experience. Leaders and key members of Congress, Office of Management and Budget, Department of Defense, US Army Medical Research and Materiel Command, and US Army Communications and Electronics Command will discuss the budget and priorities for the overall mission.</p> <p><b>Moderator: Mr. Robert Carullo, Executive Director, SMART</b></p> <p>Welcome: Governor Larry Hogan, State of Maryland (Invited)</p> <ul style="list-style-type: none"> <li>• <b>Senator Chris Van Hollen, Maryland</b></li> <li>• The Honorable Mick Mulvaney, Director, Office of Management and Budget (Invited)</li> <li>• <b>Mr. Tommy Marks, SES, Director, Office of Small Business Programs, US Army</b></li> <li>• <b>Major General Barbara Holcomb, Commanding General, US Army Medical Research and Materiel Command (USAMRMC)</b></li> <li>• <b>Mr. Kenyata Wesley, SES, Director, Army Contracting Command – APG</b></li> <li>• <b>Mr. John S. Willison, SES, Deputy to the Commanding General, US Army Research, Development and Engineering Command</b></li> </ul>
9:15-9:30 AM	<b>Break</b>
9:30-10:45 AM	<b>Track 1</b>
<b>Session 1</b> <b>Super Session</b> Ballroom A	<p style="text-align: center;"><b>U.S. Army Medical Research and Materiel Command (USAMRMC)</b></p> <p>The US Army Medical Research Acquisition Activity will illuminate how small business products and services are procured for the U.S. Army Medical Research and Materiel Command. Program Leads will describe the challenges of operating within the Army budget constraints and reveal projected contract needs and priorities.</p> <p><b>Moderator &amp; Panelist: MG Barbara Holcomb, Commanding General, US Army Medical Research and Materiel Command</b></p> <ul style="list-style-type: none"> <li>• <b>Kathleen Berst, Deputy Commander of Acquisition, US Army Medical Materiel Development Activity (USAMMDA)</b></li> <li>• <b>Colonel Carl Irvin Shaia, Director of Administration, US Army Medical Research Institute of Infectious Diseases (USAMRIID)</b></li> <li>• <b>Colonel Wanda L. Salzer, US Air Force Medical Service Director, Congressionally Directed Medical Research Programs (CDMRP)</b></li> <li>• <b>LTC Jaime Anderson, Director, G-3/5 Office, USAMRMC</b></li> <li>• <b>Ms. Laurie Hovermale, Chief of Business Operations, US Army Medical Research Acquisition Activity (USAMRAA)</b></li> <li>• <b>Mr. Jerome Maulsby, Assistant Director, Office of Small Business Programs, U.S. Army Medical Research and Materiel Command TBD, US Army Medical Research and Materiel Command (USAMRMC)</b></li> </ul>
<b>Session 2</b> <b>Super Session</b> Ballroom B	<p style="text-align: center;"><b>Team Aberdeen Proving Ground: Technology, Modern Warfare and Small Business</b></p> <p>The role of technology in today's modern warfare is rapidly expanding. The Army's premier Command, Control, Communications, Computers, Intelligence, Surveillance, and Reconnaissance (C4ISR) capability providers join CECOM and RDECOM to discuss the future acquisition forecast on Army Streamlining, and how it will affect small business. Senior leaders will provide first-hand insight into the development of break-through technology for the Soldiers, and how changing requirements, current operational needs, rapid acquisition, future acquisitions and Army budgetary constraints will have an impact on the</p>

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	<p style="text-align: center;">Command.</p> <p><b>Moderator &amp; Panelist: Andrea S. Armstrong, Director, OSBP-APG, Office of Small Business Programs, Aberdeen Proving Ground</b></p> <ul style="list-style-type: none"> <li>• <b>John S. Willison, SES, Deputy to the Commanding General, US Army Research, Development and Engineering Command</b></li> <li>• <b>Mr. Joe Bucci, Deputy Program Executive Officer, IEW&amp;S</b></li> <li>• <b>Mr. Michael Hedley, Director Business Management Division, Program Executive Officer, PEO C3T</b></li> <li>• <b>Dr. Jason Roos, Deputy Executive Officer, JPEO – CBD</b></li> <li>• <b>Matt Shoultz, Software Engineering Command (SEC), US Army CECOM</b></li> <li>• <b>Gary Salomon, Integrated Logistics Support Center, (ILSC), US Army CECOM</b></li> </ul>
<p><b>Session 3</b> Ballroom C/D</p> <p><b>NO RECORDING &amp; PHOTOGRAPHY PERMITTED</b></p>	<p style="text-align: center;"><b>Contracting with the Intelligence Community: the Mission Grows as the Budget Shrinks</b></p> <p>Contracting with the Intelligence Community (IC) can seem daunting for small business. Contracting with the IC can be challenging in obtaining security clearances and understanding requirements in a classified environment. This session will discuss the security landscape in an unclass setting to provide small business with an understanding of the threat and needs to complete the mission.</p> <p><b>Moderator: Major General Patrick Higgins, US Army Retired, Director Business Development, Goldbelt, Inc.</b></p> <ul style="list-style-type: none"> <li>• <b>Cathy Smith, Deputy Director, Office of Selective Acquisitions, Department of Homeland Security, Office of the Chief Procurement Officer (DHS)</b></li> <li>• <b>Barry Lake, Chief of Information Assurance Capabilities Program Executive Office, National Security Agency</b></li> <li>• <b>Karen Mumford, Director Small Business Programs, Defense Intelligence Agency</b></li> <li>• <b>Brad MacLeer, Leidos, Inc.(Invited)</b></li> <li>• <b>Martin Barrett, Director of Cyber and Analytics, Lockheed Martin Cyber Solutions</b></li> </ul>
<p><b>Session 4</b> Ballroom E/F</p>	<p style="text-align: center;"><b>Mid-Atlantic Federal &amp; Military Construction: Current and Future Opportunities in a \$1Billion Industry</b></p> <p>With its close proximity to Washington, DC and federal facilities, Maryland is positioned to receive over \$1Billion in Federal and Military construction projects in FY18 on installations in the Region. This panel will bring leaders from the USACE, IMCOM, USAF, NAVFAC, GSA and prime contractors to discuss future construction projects, and who has small business goals on current and future opportunities.</p> <p><b>Moderator: Ms. Helen Propheter, Executive Director, Frederick County Office of Economic Development</b></p> <ul style="list-style-type: none"> <li>• <b>Mr. Richard Drake, RA, C15 Construction, NAVFAC Washington</b></li> <li>• <b>Colonel Lisa Mabbutt, Civil Engineer, US Air Force (Invited)</b></li> <li>• <b>Colonel Edward Chamberlayne, District Engineer, U.S. Army Corps of Engineers, Baltimore District</b></li> <li>• <b>Mr. Kenneth Mitchell, Chief Minor Construction Projects, MICC-Atlantic, Fort Belvoir (Invited)</b></li> <li>• <b>Syreeta Dyson, General Services Administration</b></li> <li>• <b>Matt Sellman, Project Manager, Whiting-Turner Contracting Company</b></li> <li>• <b>Jennifer Kauffman, KBR Wyle</b></li> </ul>
<p><b>10:45-11:00 AM</b></p>	<p style="text-align: center;"><b>Break</b></p>
<p><b>11:00AM – 12:15PM</b></p>	<p style="text-align: center;"><b>Track 2</b></p>
<p><b>Session 5</b> Ballroom A</p>	<p style="text-align: center;"><b>Contracting with the Military: Priorities and Budget for FY19 for Small Business</b></p> <p>The Small Business Offices of key Commands on Installations in Maryland will uncover the Army and Navy small business spend and available opportunities for small business. Learn how to develop your</p>

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	<p>business pipeline, understanding the agency forecast, requirements and how to increase your Pwin. Discussion of DFAR changes and helpful tips in responding to RFP's.</p> <p><b>Moderator: Peter Hunter, Associate Director, Office of Small Business Programs, US Army Medical Command</b></p> <ul style="list-style-type: none"> <li>• Nancy Small, Director, Office of Small Business Programs, Army Materiel Command (Invited)</li> <li>• Cassandra Martin, Office of Small Business Programs, Defense Health Agency (DHA) (Invited)</li> <li>• <b>David Christ, Associate Director, Office of Small Business Programs, Army Research Laboratory</b></li> <li>• <b>Harry Shank, (Acting) Associate Director, Office of Small Business Programs, National Guard Bureau</b></li> <li>• <b>Marianna "Mimi" McReal, Small Business Programs Officer, Naval Medical Logistics Command</b></li> <li>• <b>Andrea S. Armstrong, Director, OSBP-APG, Office of Small Business Programs, Aberdeen Proving Ground</b></li> </ul>
<p><b>Session 6</b> Ballroom B <b>NO RECORDING OR PHOTOGRAPHY PERMITTED</b></p>	<p><b>Cyber Security: The Administration Has Changed, Threats Remain the Same, Priorities for Mission Critical Systems and Infrastructure – a CISO Panel Discussion</b></p> <p>Cyber security priorities have changed as we have transitioned into a new Administration, but the need for security of big data, cloud storage, continuous monitoring of wired and wireless systems, and protection from threats to infrastructure have not, if anything, they have vastly increased. Understanding cyber security in infrastructure from smart buildings to smart cars to smart systems – technology is outpacing policy and requirements. Requirements are evolving, and will continue to do so. Your small business needs to be familiar with these changes in critical infrastructure security. Leading cyber operators, from both government and industry, will provide you with the information you need to help navigate the future of cyber security and how your business will move forward and find success in this new territory.</p> <p><b>Moderator: Ms. Debbie Burrell, President, Burrell International Group, LLC &amp; SMART PROC Chair</b></p> <ul style="list-style-type: none"> <li>• <b>Rod Turk, Acting Chief Information Officer, Department of Commerce</b></li> <li>• <b>Joe Albaugh, Chief Security Officer, Vivint, Inc.</b></li> <li>• <b>Chris Lowe, Chief Information Security Officer, US Department of Agriculture</b></li> <li>• <b>Rick Mellendick, Chief Security Officer, PIA Achievers, LLC</b></li> <li>• <b>Ryan Easton, Manager, Global Defense and Intelligence, Lockheed Martin Computer Incident Response Team</b></li> </ul>
<p><b>Session 7</b> Ballroom C/D</p>	<p><b>Prime Contractors &amp; Teaming Agreements: Strategies for Small Business Success</b></p> <p>Hear directly from Prime Contractors as they provide information on sub-contracting opportunities, discuss their top subcontracting NAICS codes tips for teaming agreements, and marketing to capture post - award task orders. Discussion of IDIQ contracts awards, task orders and teaming opportunities will provide small business with insight for doing business with Primes and developing past performance reports. Panelists will discuss mentor- protégé agreements, work share with subcontractors, benefits for doing business with primes, and helpful tips for small business subcontracting plans.</p> <p><b>Moderator: Frank Blanchard, Public Affairs, Leidos Biomedical</b></p> <ul style="list-style-type: none"> <li>• Kate McManus, Westat, Inc. (Invited)</li> <li>• Accenture</li> <li>• <b>Phil Jaurigue, President and CEO, Sabre Systems, SMART Board Chair</b></li> <li>• Julie McGrath, General Dynamics Health Solutions (Invited)</li> <li>• <b>Dr. Harry Modrow, Division Manager, Director, Life Sciences, Leidos, Inc.</b></li> <li>• Wayne Pizer, L-3 (Invited)</li> </ul>
<p><b>Session 8</b> Ballroom E/F</p>	<p><b>Federal Healthcare Support Services, Healthcare IT and Medical Research and Development: Understanding Forecast Opportunities, Requirements and Agency Contract Vehicles</b></p> <p>If you want to connect with Federal Agencies and Prime Contractors, it is necessary to understand the unique challenges your small business faces in healthcare and medical R&amp;D. Panelists discuss opportunities set-aside for small business and sub-contracting opportunities with prime contractors in</p>



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	<p>this field, as well as future requirements associated with this industry. Discover the difference between various contract vehicles in use, and how and when these vehicles are used to complete the mission of each agency. Learn how your small business can become a federal market player.</p> <p><b>Moderator: Mr. Michael Bosley, President, Goldbelt C6, LLC</b></p> <ul style="list-style-type: none"> <li>• TBD, U.S. Food and Drug Administration (FDA) (Invited)</li> <li>• <b>Steve Grumbach, Leidos Biomedical, Inc.</b></li> <li>• <b>Robert Burdette, Contract Specialist, National Institutes of Health, Category Management, Strategic Sourcing, and Data Analysis Branch</b></li> <li>• <b>Melissa Starinsky, Director, Office of Acquisition and Grants, Centers for Medicare and Medicaid Services (CMS)</b></li> <li>• <b>Crystal Showell, NCO 5, Department of Veterans Affairs (VA)</b></li> </ul>
<p><b>12:00-1:00 PM</b></p>	<p style="text-align: center;"><b>Lunch</b> <i>Sponsored by Leidos and Leidos Biomedical</i></p>
<p><b>1:15-2:30 PM</b></p>	<p style="text-align: center;"><b>Track 3</b></p>
<p><b>Session 9</b> Ballroom A</p>	<p style="text-align: center;"><b>Contracting with the Army Medical Command (MEDCOM)</b></p> <p>US Army MEDCOM Contracting is a dynamic and influential partner in Army Readiness. This session will provide industry with perspective from Army MEDCOM Contracting senior leaders. The two contracting activities, the US Army Health Contracting Activity (USAHCA), and the US Army Medical Research Acquisition Activity (USAMRAA), will expand on medical specialty areas contracted by each. USAHCA is the lead for medical clinicians and ancillary services, medical support, and environment of care services, while USAMRAA is the spear head of medical R&amp;D, and medical materiel development. Panelists will also discuss how small business is incorporated into MEDCOM Contracting as a whole and can provide needed support to their mission to care for the warfighter and their families.</p> <p><b>Moderator: Mr. Lamont “Monte” Kapec, Head of the Contracting Activity, US Army Medical Command</b></p> <ul style="list-style-type: none"> <li>• <b>Colonel Christopher Todd, Principal Assistant Responsible for Contracting, U S Army Health Contracting Activity</b></li> <li>• <b>LTC Carl “CJ” Gorkos, US Army Health Contracting Activity</b></li> <li>• <b>Peter Hunter, Associate Director, Office of Small Business Programs, Army Medical Command</b></li> <li>• <b>Laurie Hovermale, Chief, Business Operations Division, US Army Medical Research Acquisition Activity</b></li> </ul>
<p><b>Session 10</b> Ballroom B</p>	<p style="text-align: center;"><b>Strategic Sourcing, IDIQ’S and GWAC’S: What You Need to Know to be Successful</b></p> <p>Better Buying Power and streamlining of federal acquisition have impacted opportunities available for small business. Professionals from the government and industry will discuss the future of strategic sourcing and how it will affect small business and contract vehicles. Panelists will show you how to identify the key contract vehicles for your services/products, compete for task orders, enforcement of small business plans, and how to market to IDIQ winners for post award task orders.</p> <p><b>Moderator: Beth Fleshman, Battelle</b></p> <ul style="list-style-type: none"> <li>• <b>Darlene Coen, Deputy Program Manager SEWP / NASA</b></li> <li>• <b>Robert Burdette, Contract Specialist, National Institutes of Health, Category Management, Strategic Sourcing, and Data Analysis Branch</b></li> <li>• <b>Dr. Harry Modrow, Division Manager, Director, Life Sciences, Leidos, Inc.</b></li> <li>• <b>Jaclyn Smyth, Director, Strategic Programming Office, Department of Homeland Security (DHS)</b></li> <li>• <b>Alexandra Rouse, Professional Services Program Executive - OASIS and Professional Services Schedule, Director, Professional Services Program Management Division, Office of Professional</b></li> </ul>

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	<p><b>Services and Human Capital Categories, Federal Acquisition Services, U.S. General Services Administration</b></p> <ul style="list-style-type: none"> <li>• Roger Garay, Defense Technical Information Center (Invited)</li> </ul>
<p><b>Session 11</b> Ballroom C/D</p>	<p><b>Offices of Small Business Programs: Your Resource to Understand the FAR and new Cyber Security Rules, Future Requirements, and Opportunities</b></p> <p>Leaders from various Offices of Small Business Programs, OSDBUGs and the SBA come together to explain what the Small Business Office can do for you and why it is important to work with them. Get insight into finding forecasts, understanding missions, contacting program offices, and traditional and non-traditional methods for success. Discover how you should position your company to vie for federal procurements.</p> <p><b>Moderator: Tamera Rush, CEO, TENAX Tech</b></p> <ul style="list-style-type: none"> <li>• <b>Kenneth Carkhuff, Director, NAVAIR Office of Small Business Programs</b></li> <li>• <b>Robert Connelly, Director, Small Business Office, US Department of Justice</b></li> <li>• Kevin Boshears, Director Office of Small Business, Department of Homeland Security (Invited)</li> <li>• <b>Lureen Deemark, Business Specialist, GSA, Office of Small Business Utilization, Customer Care &amp; Outreach Team (EC)</b></li> <li>• <b>Jerome Maultsby, Associate Director, Office of Small Business Programs, USAMRMC</b></li> <li>• <b>Valerie Robinson, Business Opportunity Specialist, US Small Business Administration, Baltimore District Office</b></li> <li>• <b>Cathy Majer, Maryland Procurement Technical Assistance Center (PTAC)</b></li> </ul>
<p><b>Session 12</b> Ballroom E/F</p>	<p><b>State of Maryland Acquisitions: Understanding Future Requirements and MBE Process as Opportunities for Small Business Increase</b></p> <p>The Department of Budget and Management (DBM), State Treasurer's Office (STO), Department of General Services (DGS) and the Department of Information Technology (DoIT) contract for services, supplies, construction and engineering for the State of Maryland. Learn about Maryland's procurement process and how to effectively do business within the state.</p> <p><b>Moderator: Richard Griffin, Director, Frederick City Office of Economic Development</b></p> <ul style="list-style-type: none"> <li>• Michael Leahy, Secretary, Maryland Department of Information Technology (DoIT) (Invited)</li> <li>• <b>Larrie Bennett, Deputy Director, Office of Procurement and Support Services (OPASS)</b></li> <li>• Ellington Churchill, Secretary, Department of General Services (DGS) (Invited)</li> <li>• Christy Ervin, Minority Business Enterprise (MBE) (Invited)</li> <li>• Michael Smith, Office of Minority Affairs (Invited)</li> <li>• <b>Steve Chafitz, President, e-End, USA</b></li> </ul>
<p><b>2:00-3:00 PM</b> Courtyard Exhibit Hall</p>	<p><b>Beer, Wine &amp; Cheese Tasting Networking Reception</b></p> <p>Showcasing Maryland Wineries and Breweries: Monocacy Brewing Company, Red Shedman Farm Brewery, Black Ankle Vineyards and Liganore Winery</p>
<p><b>3:30 PM</b> Courtyard Exhibit Hall</p>	<p><b>Closing Remarks and Drawing</b></p> <p>Drawing Items: Special Item, Clarion Hotel 1-Night Stay, Commemorative Capitol Ornament, Commemorative Celebrate Frederick Ornament, and Baugher's Orchard Baked Treasures</p> <p><b><i>Must be Present to Win!</i></b></p>