



# **Strengthening the Mid-Atlantic Region for Tomorrow (SMART) 2021 Small Business Procurement Conference**

*Federal Healthcare Support Services, Healthcare IT and Medical Research and Development:  
Understanding Forecast Opportunities, Requirements and Agency Contract Vehicles*



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# CMS Fun Facts

- Medicare and Medicaid signed into law by President Johnson in 1965 – over the years expanded to include Part D, CHIP, and ACA
- An Operating Division within DHHS
- Trillion \$ budget or about 1/4<sup>th</sup> of total Federal budget
- Two mission essential functions
  - Access to care
  - Payment

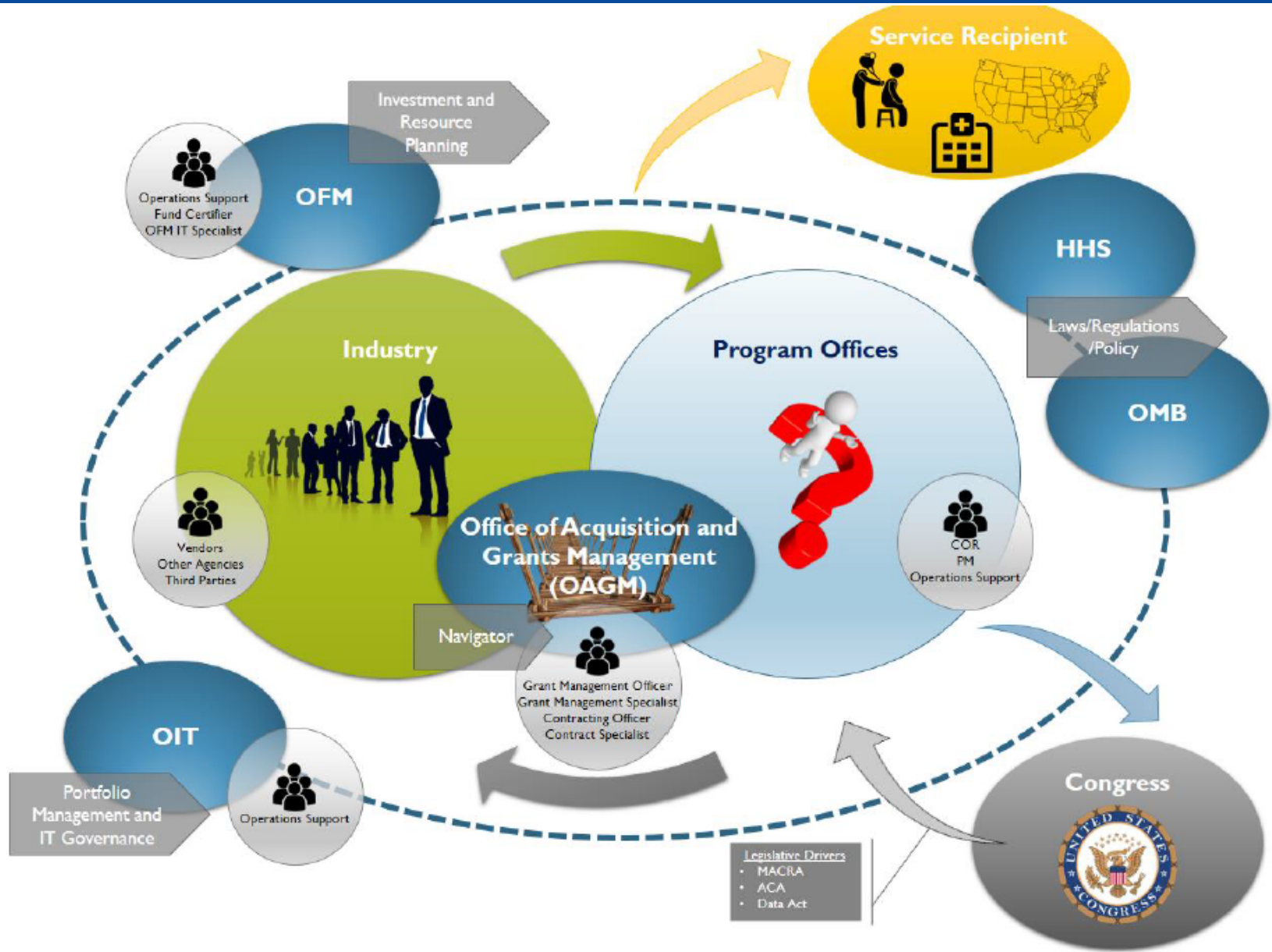
# How the Work Gets Done

- Relatively small Federal staff
- Significant support by contractors
  - >30,000 contract employees
- About 70% of our contract spend is in three categories:
  - IT Infrastructure (41%)
  - Medicare Claims Processing (17%)
  - Call Center Operations (10%)

# CMS FY '20 Activity

- Normal Operations - >1,500 contracting transactions = \$7.5B (does not incl. Grants/IAAs)
- Hit ALL Small Business, BIC, and SUM Targets
- COVID-19
  - >400 contracting actions >\$70M that enabled:
    - Expansion in Telehealth in Medicare
    - Ensuring Safety and Quality in Nursing Homes
    - Expanding Access to and Payment for Testing
    - Providing State and Local Flexibility
    - Bolstering the Healthcare Workforce
    - Putting Patients over Paperwork
    - Increasing Capacity through Hospital without Walls

# CMS OAGM Business Concept of Operations



# Notable Procurement Opportunities in FY21

## Data Analytics Supporting Healthcare (DASH)

- Support CMS quality-related initiatives with the need for agile delivery services, including IT management and governance, business process analysis, Human-Centered Design (HCD), agile solution architecture and design, agile application development and configuration, analytics and reporting, integration, and DevOps. Anticipate multiple award hubzone preference small business set aside BPA leveraging a strategic commercial vehicle (GSA Master Award Schedule) via SIN 54151S - Information Technology (IT) Professional Services.

## Agile Collaboration and Modernization Endeavors (ACME)

- Agile delivery services, including UX Design, Business Analysis, Development, Integration, Data Management and Securitization, Agile Process Support, Information Technology Governance and Training, and Release Management and Development Support. Anticipate multiple award small business set aside BPA.

# **CMS Fiscal Year 2021 Forecast of Opportunities**



**CMS's Fiscal Year 2021 Forecast of Opportunities is available  
at:**

<https://www.cms.gov/About-CMS/Contracting-With-CMS/ContractingGeneralInformation/index>  
(under the “Doing Business with CMS!” section)

# Questions?

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To learn more about CMS, visit: [www.CMS.gov](http://www.CMS.gov)